

**SANTA ANA DISTRICT OFFICE**  
**FY 2017 504 THIRD PARTY LENDER RANKING**  
**AS OF 3/31/2017**

**TOP 3 LENDERS**



U.S. Small Business Administration

**#1 JPMORGAN CHASE BANK**  
**21**  
**\$19,190,222**

**#2 WELLS FARGO BANK**  
**10**  
**\$16,836,260**

**#3 CIT BANK**  
**9**  
**\$6,071,289**

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>JPMorgan Chase Bank, National Association</b>	<b>21</b>	<b>\$19,190,222</b>	<b>\$913,820</b>
<b>2</b>	<b>Wells Fargo Bank, National Association</b>	<b>10</b>	<b>\$16,836,260</b>	<b>\$1,683,626</b>
<b>3</b>	<b>CIT Bank, National Association</b>	<b>9</b>	<b>\$6,071,289</b>	<b>\$674,588</b>
4	Bank of the West	7	\$24,382,789	\$3,483,256
5	City National Bank	7	\$14,489,796	\$2,069,971
6	Bank of America, National Association	7	\$4,900,872	\$700,125
7	MUFG Union Bank, National Association	6	\$6,891,959	\$1,148,660
8	Plaza Bank	6	\$4,583,178	\$763,863
9	Pacific Premier Bank	4	\$1,967,500	\$491,875
10	First Bank	3	\$4,035,000	\$1,345,000
11	Community Bank	3	\$3,640,000	\$1,213,333
12	HomeStreet Bank	3	\$1,358,644	\$452,881
13	Zions First National Bank	3	\$1,243,283	\$414,428
14	Bank of Hope	2	\$12,869,060	\$6,434,530
15	GBC International Bank	2	\$6,296,306	\$3,148,153
16	California Bank & Trust, A Division of	2	\$3,500,000	\$1,750,000
17	American Business Bank	2	\$1,990,918	\$995,459
18	Zions Bank, A Division of	2	\$1,825,500	\$912,750
19	Capital Bank	2	\$1,398,000	\$699,000
20	Chino Commercial Bank, N.A.	2	\$780,643	\$390,322
21	Bank of the Orient	2	\$543,500	\$271,750
22	Alaska USA FCU	2	\$475,650	\$237,825
23	First Choice Bank	1	\$4,120,000	\$4,120,000
24	Pacific Enterprise Bank	1	\$2,732,500	\$2,732,500
25	First-Citizens Bank & Trust Company	1	\$2,720,000	\$2,720,000
26	Oxford Bank	1	\$2,065,000	\$2,065,000
27	UNKNOWN	1	\$1,837,500	\$1,837,500
28	East West Bank	1	\$1,670,691	\$1,670,691
29	Banner Bank	1	\$1,141,850	\$1,141,850
30	California Bank & Trust	1	\$1,115,000	\$1,115,000
31	First Commercial Bank (USA)	1	\$1,068,635	\$1,068,635
32	Mercantile Capital Corporation	1	\$880,000	\$880,000
33	Commercial Bank of California	1	\$862,000	\$862,000
34	Farmers & Merchants Bank of Long Beach	1	\$637,500	\$637,500
35	Fremont Bank	1	\$550,000	\$550,000
36	Opus Bank	1	\$519,000	\$519,000
37	JPMorgan Bank and Trust Company, National Ass	1	\$466,395	\$466,395
38	California United Bank	1	\$432,000	\$432,000
39	U.S. Bank National Association	1	\$411,600	\$411,600
40	South County Bank, National Association	1	\$220,000	\$220,000
41	NBL, Inc. dba interimlender.com	1	\$117,169	\$117,169

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
	<i>TOTAL:</i>	<i>126</i>	<i>\$162,837,209</i>	<i>\$1,292,359</i>